



Culmi Air-cond & Refrigeration Parts Supply Sdn.Bhd.
(975504-H)

STAR AWARD

Scan & Watch 我们客户怎么说 Watch More Testimonial

成功故事专栏 Story of Success

Refrigeration Parts Malaysia

1st & 2nd - culmi.com.my

Tube Cleaning Machine Malaysia

culmi.com.my

Mr.Beh Culmi Air-Cond & Refrigeration Parts Supply Sdn Bhd

网站要有生命，才能带来销售
Creation Of A Website Must Have life Of Itself

网站要有生命才能带来销售 Creation Of A Website Must Have life Of Itself
网站要有生命，才会带来销售，怎么说呢？一个好的网站需要有不断更新的内容，你的内容必须对你的潜在客户有价值，就好像我们的网站，我们的客户会常常到我们的网站找资料，培训，甚至我们的竞争对手有时也会到我们的网站拿照片，你没听错，是竞争对手，你不能害怕竞争对手来抄你的网站，你要知道你损失的只是那区区20%，你赚到的是那80%的交易！

不要以为网站只能拿来卖东西 Don't think website is just a store in internet
不要以为网站只能拿来卖东西，很多时候一些国际企业会通过网站找到你，从而被邀请为他们在马来西亚区的总代理。

转型线上模式后带来的好处 Benefits after digital transformation
往往亲自去登门拜访，等待了3-4小时到最后都没有下文，但之后他们却无意间通过Google浏览了我们的网站并成为我们的大客户！当中有Petronas, Giant, Guardian Outlets等等...

马福兴先生荣膺 马六甲充禧阁下封赠 PJK荣誉有功勋志庆 4-12-2021

PLATINUM BUSINESS AWARDS 2021 中小企业明日之星

高冷冷气与冷藏零件贸易有限公司
Culmi Air-Cond & Refrigeration Parts Supply Sdn Bhd

中小企业明日之星

企业荣誉
高冷 (CULMI) 冷气与冷藏零件贸易有限公司于2021年11月，荣获「中小企业明日之星」殊荣，这是对其在疫情期间，仍能逆势成长，并荣获「中小企业明日之星」殊荣的肯定。

企业特点
「高冷」拥有超过20年的行业经验，一直秉持「诚信经营、品质第一」的经营理念，为客户提供高品质的产品和服务。此外，「高冷」还拥有一支专业的技术团队，为客户提供专业的技术支持和售后服务。

线上交易
高冷 (CULMI) 冷气与冷藏零件贸易有限公司，通过线上交易模式，为客户提供更加便捷、高效的购物体验。客户可以通过官方网站或手机应用程序，随时随地浏览产品目录、下单购买，大大缩短了交易周期，提高了客户满意度。

马福兴先生荣膺 马六甲充禧阁下封赠 PJK荣誉有功勋志庆 4-12-2021

zoom Webinar

传统企业转战互联网

7月8日 (三) 2.30pm-4:00pm (2:15pm可入场)



成就

Culmi Air-Cond & Refrigeration Parts Supply Sdn Bhd 成立至今5年不曾聘请业务员，他从早到晚亲手撰写公司网页，几乎不曾出门招生意，却能让7-11便利店，云顶高原，杨忠礼集团等多个大企业的员工，只凭网站内容就对高密充满信心，主动接洽并在不曾见面的情况下完成交易，当然事后还得靠优良的产品和服务赢得口碑。

Mr.Beh
Culmi Air-Cond & Refrigeration Parts Supply Sdn Bhd





Culmi Air-cond &
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My Working Life (Knowledge Accumulation To Face Challenges)

- * Matsushita (MAICO) (8-Year) - Technician
- Acson Malaysia (7-Year) – Sales Executive, Marketing Executive To Service Manager
- Ferndale Direct (8-Year) – Sales Manager To Director
 - Big team with 6 Sales Engineers + Support of 6 Working Staff
 - Trained Future Competitors
 - Involved Association For Networking
- Culmi Air-Cond & Refrigeration Parts Supply Sdn. Bhd.
(Established on 2012 With Co-Founder Mr. Tan) – Executive Director
From 2.5m To 9m (2019) Sales Recorded With 4 Workers (2012 To 2014) , 6 Workers (2015 To 2019) & 7 Workers (2020) Non Are Full Time Sales Person



Culmi Air-cond &
Refrigeration Parts
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(975504-H)

Company Transformation

With www.culmi.com.my Under NEWPAGES

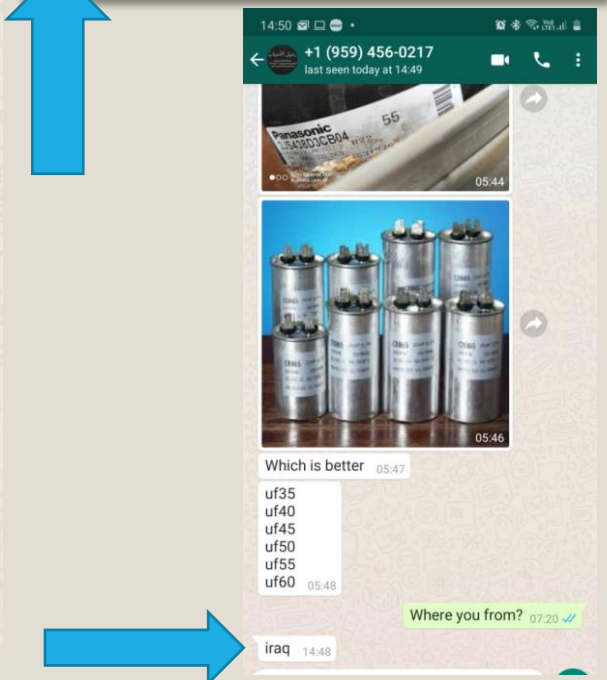
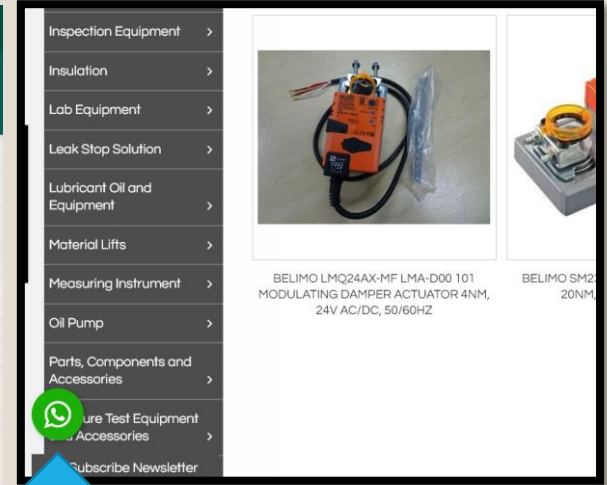


- * Signed Up With NEWPAGES On 2014 (Mooted By Mr. Tan)
- Business Environment With www.culmi.com.my Culmi's Website
 - Enquiries Received Everywhere From Whole Malaysia and Overseas
 - Customer From B2B And B2C (Consumer Like You)
 - Air Cond Contractors (B2B) (COWAY MALAYSIA, CUCKOO MALAYSIA)
 - Building Maintenance (B2C) (Carlsberg Factory & Display Chiller)
 - Oil & Gas Companies
 - Government Training Institutions Like MARA, ILP & Etc.
 - Hypermarket (Giant), Guardian, 7-Eleven & Etc.
 - Air-Cond Factory & Service Centres Like Daikin, Acson, Trane,
 - Dunham-Bush, Mitsubishi & Etc.
 - Overseas – USA, Indonesia, Singapore, Libye, Brunei, Australia & Etc.



Culmi Air-cond & Refrigeration Parts Supply Sdn.Bhd.
(975504-H)

Enquiry Through WhatsApp Connected To www.culmi.com.my





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Enquiry Through WhatsApp Connected To www.culmi.com.my

21:13

Messages to this chat and calls are now secured with end-to-end encryption. Tap for more info.

hello 21:10

how are you? 21:10

are u here? 21:10



do u have it? 21:11

am from iran 🤔🤔

DANFOSS 023U1392 48-DM FILTER CORE BLOCK (8-PC/BOX) 21:13 ✓

qty? 21:13 ✓

700 pcs DDU DUBAI 21:13

13:27

behkaya
H/P : +6012-3111 367
Registered With MOF : 357-02206246
Registered With TNB : 3045841
GST No. : 001547149312
Company Website : www.culmi.com.my 13:21 ✓

I pay today 13:24

And i tell you 13:24

you arrange own pick up 13:24 ✓

send me your name card 13:25 ✓



You from Romania 13:25

Yes 13:26

Type a message

08:08



02:21

Forwarded



02:21

where you from? 08:01 ✓

Venezuela

there is a customer. what do you need. that. part. I saw you internet publication 08:06

here is Malaysia 08:07 ✓

Type a message



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Enquiry Through Email Connected To www.culmi.com.my

Name: chris heer
Company Name:
Contact No.: 631-827-2759
Handphone No.:
Email: mrpinkwaterz@yahoo.com
Enquiry: Hello,
I am looking for:

DAIKIN/YORK R03039000057 80W OUTDOOR FAN MOTOR F634P80-WL

Do you ship to the United States? Thank you.



Name: ABD SUBHI ROSLI,
Company Name: BOUSTEAD NAVAL SHIPYARD
Contact No.: 0125840502
Email: abd.subhi@bnsy.com.my
Product Interested: CULMI HMG-2-R410A-II (R22/R134A/R410A/R407C)
[ws=showproducts&products_id=2021883&cat=Pressure-Test-Equipmen](http://www.culmi.com.my/index.php?ws=showproducts&products_id=2021883&cat=Pressure-Test-Equipmen)
Quantity: 2
Ship to Name:
Shipping Address:
Date: 2020-07-09 17:26:56 ----- From IP Address: 60.54.84.49



Name: zahid,
Company Name:
Contact No.: 00923232323124
Email: gullfm100@yahoo.com
Product Interested: JOHNSON CONTROLS FS80-C 1\ " 11-1/2NPT THREADS FLOW SWITCH (MADE IN CHINA)
(http://www.culmi.com.my/index.php?ws=showproducts&products_id=595024)
Quantity: 1
Ship to Name: zahid
Shipping Address: Karachi Pakistan



S. #	ITEM DESCRIPTION	UOQ	UOM
1	FLOW SWITCH THREAD SIZE : 1" MODEL : WFS-1001-H MAKE : HONEYWELL	3	Ea.

Kindly send your offer urgently including
total weight & dimensions, datasheet
of the quoted products enclosing
make, country of origin & hs code
to calculate the cost for shipment.
Thanks and regards.

Sincerely,
John F. Nazareth,
Sourcing Executive,
National Imp. & Exp. Trading Co.
201/S, Block-2, 2nd Floor,
P.E.C.H.S. Karachi - 75400
Pakistan





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Enquiry Through Email Connected To www.culmi.com.my

Name: Fata

Company Name: FBB Engineering service

Contact No.: +659838-8994

Handphone No.:

Email: Fatarahim@yahoo.com

Enquiry: Hi, I am looking for Hitachi Refrigerating Compressor unit. Appreciate if you can send me the quotation inclusive of delivery to Singapore.

Model No -1000EL-160D3

Ref: R22

Motor: 75kw 3o2P



Thanks and Regards

Gaurang Somaiya
Global Marine Services
10 Mantri Building
56 Gamdevi Road
Mumbai 400 007
INDIA



Cell : + 91 9820087687

Email : globalms7@gmail.com sales@globalms.in

Name: mahmoud almasudi

Company Name: ACMEM

Contact No.: 00218925410375

Handphone No.:

Email: mahmoud@acmem.com

Enquiry: Dear Spares Team



This is mahmoud Almasudi from Libya working with ACMEM , recently we'd contract with one of the biggest hospital to Run Cyclotron facility and at the site, we've 2 chillers from Daikin chillers type (EWAD400AJYNTC--K/H). so can you please kindly let me know if you can provide spear parts for chillers .

COMPRESSOR FOR HVAC
460 VOLTS, 3 PHASE
LRA-272, RLA 52
MODEL NO: ZR310 KCE-TWD-522
MANUFACTURER: COPELAND

Regards,

Mohammed Irshad

Petrosolutions(FZE)

Cell : +971-55-7871488

Email : irshad@petrosolutions.com

Q3-201 SAIF ZONE Sharjah – UAE

Tel : +971 -6- 5579690 Fax : +971-6-5579691





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Enquiry Through Email Connected To www.culmi.com.my

Albert Stephen
Frontline Oilfield Equipment
No- 2, Panch Tarni, Mehta Avenue
Padikuppam Road, Annanagar
Chennai- 600 040
INDIA
Telephone: +91 44 43308172

Name: Paweł
Company Name: GEO-EKO
Contact No.: +48502147061
Handphone No.: 502147061
Email: pawel.rajchel@wentylacja.info
Enquiry: Hello,
Do you have in you assortment fan motor for air conditioning: MCC15C-501-YE - R03039004827?
If yes, could you preper an offer for GEO-EKO company?
Could you send it to Poland?

40 pcs
HIGH PRESSURE SWITCH.
\"JOHNSON CONTROL\"
TYPE P77AAA-9350.

Can you please quote your best price with carriage to Hong Kong?

Thanks!

Best Regards,
Eddie Wu

ANSON TOOLS & TRADING ASSOCIATED
12A Man Foong Industrial Building
7 Cheung Lee Street, Chai Wan, Hong Kong



Jeniffer Lamir

International Purchases

PBX 6658461 EXT.105

FAX 6658461

Cel: 311390006

Int. Phone: +1-305.729.0847

Carrera 40 No. 13-05

Acopi – Yumbo



**Culmi Air-cond &
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Enquiry Through Email Connected To www.culmi.com.my

To Whom It May Concern,

We are looking to procure Danfoss Pressure Switch and Valves, Ple

1- Pressure Switch-Ps1, Model: MBC-5000/1211-ODB04, No: 0611

2- Pressure Switch-Ps2, Model: MBC-5000/1211-ODB04, No: 0611

3- Pressure transmitter Assembly-Pt(1-5), Model: MBS-3053/0600

4- Test valve, Model: MBV/5000-1411, No: 061B7003, 0-120 Bar,

5- Test valve, Model: MBV/5000-3311, No: 061B7010, 0-120 Bar,

Best regards,

Shay Darbi

Purchase Department

Email: pur@rohip.com

Skype: rohipllc

www.rohip.com

Tel: +31 684 385145 (WhatsApp)

No: 8521, Oude rielseweg 11, 5032 SH Tilburg, the Netherlands

- NSK-BE0211-U108 Y279 qty:1

Please can you tell me also air shipping cost?

We're in Via Mambretti 9, 20157 Milano IT.

Best regards



Marco Bardusco

Servizio commerciale

G.B.M. S.p.A.

Via Mambretti, 9 - 20157 Milano

P.IVA 12708060152 Cod. Fisc. 00934500062

can you please provide price and delivery time

High pressure sensor PN: NSK-BE0211-U108

QTY: 4

Please include shipping cost to San Antonio, TX

Ivan Blanco

ZAFER

845 Isom RD.

San Antonio, TX 78216

210-281-4590

60 pcs

SWITCH. AIR PRESSURE. 0.5-4 MBAR. CAB AND SALOON AIR-CONDITIONING UNIT.

BRAND: JOHNSON CONTROL

SUPPLIER PART NO.:P233A-4-AKC

Thank you!

Best Regards,

Eddie Wu

ANSON TOOLS & TRADING ASSOCIATED

12A Man Foong Industrial Building

7 Cheung Lee Street, Chai Wan, Hong Kong

Email: eddie@AnsonTools.com

Tel.: (852) 2889-0880 | Fax: (852) 2889-8990




**Culmi Air-cond &
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Enquiry Through Email Connected To www.culmi.com.my

	DWG NO - ULE-SD11-U11
2	F87R-100MM-7.5M 100mm -40 To 40°C, 7.5m Capillary Length DWG NO - F87R

Thank you!!

Khalid Alsuraimi
DCC Oilfield Supply
4060 N. Dupont Hwy.
STE 2 # YE0001,
New Castle , DE 19720-6325
United States
Phone: 302-440-1551
Fax: 800-99-3020
delaware@dccoilfieldsupply.com
www.dccoilfieldsupply.com

Name: Derek Collins
Company Name:
Product Interested: TPI 9080K1 KIT SMART VIBRATION METER (<https://m.culmi.com.my/index>)
Quantity: 1
Email: derek.collins78@bigpond.com
Contact No. : +61412937335
Ship to Name: Derek Collins
Shipping Address: 17 Sullens Avenue East Gosford NSW 2250 Australia
Attachment:
Messages: Please give me best price plus shipping to Australia Regards Derek
Date: 2023-05-11 21:53:58 ----- From IP Address: 123.08.10.193

Sent From Mobile

ADHIL N
MECHANICAL ENGINEER
+971 56 5690672
adhil@alwaseetool.com

ALWASEET OIL EQUIPMENT TRADING LLC
UAE- Dubai. Tel: +971 45543615
Abu Dhabi. Tel: +971 26777380
Oman- Muscat. Tel: +968 22524067
Email: support@alwaseetool.com
info@alwaseetool.com
sales@alwaseetool.com
mediator@alwaseetool.com (Oman)
Web: www.alwaseetool.com



Value Added Reseller
Grid Solutions

EMERSON

FIRE FIGHTING FOAMS
PROFOAM
AUTHORIZED DISTRIBUTOR

CWT Valve
CWT VALVE INDUSTRIES JSC.

NEWAGE INDUSTRIES
FIRE PROTECTION PRIVATE LIMITED



Culmi Air-cond &
Refrigeration Parts
Supply Sdn.Bhd.
(975504-H)

Enquiry Through Email Connected To www.culmi.com.my

Name: JOHN AKANINWOR,

Company Name: FANTASIA GLOBAL SERVICE LTD Contact No.: 07063520186

Email: john.akaninwor@oilfots.com

Product Interested: K.S.F PORTABLE LIFTER CM SERIES (<http://www.culmi.com.my/index.php?ws=showproducts&proc>

Quantity:

Ship to Name: FANTASIA GLOBAL SERVICE LTD Shipping Address: 51 KING PEREKUNLE GRA PHASE 2 PORTHARCOURT

Name: LUMINA EQUIPAMENTOS ELETRICOS,

Company Name: LUMINA EQUIPAMENTOS ELETRICOS Contact No.: +55 21-98085-7310

Email: vendasrj13@luminagroup.com.br

Product Interested: WATTS 22C SERIES ELECTROTHERMIC ACTUATOR, P/N 22C230NC2, 23
([ws=showproducts&products_id=2443173](http://www.culmi.com.my/index.php?ws=showproducts&products_id=2443173))

Quantity: 3

Ship to Name: emanoel almeida

Shipping Address: rua basilio da gama, 5

Attachment:



Culmi Air-cond &
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Enquiry Through Email
Connected To www.culmi.com.my



Culmi Air-cond & Refrigeration Parts Supply Sdn.Bhd.
(975504-H)

Overseas' Customers PO Received Connected To www.culmi.com.my



Since 1974

SERIKANDI MANAGEMENT SERVICES

Purchase Order

Date: 10th July 2020
P.O. No. 100282
P.R. No. 2010194 DATE: 12.06.2020
Quote Ref. Email dated: 22.06.2020
Project: SMS HVAC - C140000/IFM

Sold to: Serikandi Management Services
Lot 4851, Sog 124-18, Jalan Bedas,
Kampung Baru, Setia, KB 2133, Negara Brunei Darussalam

Supplier: CULMI Air-Cond & Refrigeration Parts Supply Sdn. Bhd
No. 24, Jalan Industri USJ 1/5, Taman Perindustrian USJ 1
47600 Subang Jaya, Selangor Darul Ehsan, Malaysia

Order contact: Ajayan P. Vasu / Gloria Loh
Phone: +673 3347358 (O) / +673 8714443(M) / +673 8807139 (M)
Fax: +673 3333286
Email: ajayan.vasu@serikandi.com / gloria.lfm@serikandi.com

Contact: Mr. Beh Hock Heng
Phone: +603 8024 7376 / 8081 3378
Fax: +603 8024 7387
Email: beh@culmi.com.my

Item #	Description	Qty	UOM	Unit Price (MYR)	Total (MYR)
Supply of Daikin Spare Parts RXYQ18PV1:					
1	Inverter Circuit Board c/w Wire Harness - P/N: 2238988	1	unit	\$ 1,645.12	\$ 1,645.12
2	Condensing Motor DMSB18P80DK4/909 - P/N: 4015794	1	unit	\$ 1,001.04	\$ 1,001.04
Payment term: Advance TT Payment					
Delivery term: Self Collect					
Total amount (MYR) \$					2,646.16

Brunei

Total amount (MYR) : Two Thousand Six Hundred Forty Six And Cents Sixteen Only.

Purchase Order Comments or special instructions

- In any case there is changes to this purchase order, a revised copy will be send with signature by authorised personnel.
- All invoice shall be submit with attachment of delivery order, service report or any supporting document signed by Serikandi Oilfield Services Sdn Bhd's personnel with clear indication of name and date.
- All invoices shall include our P.O. No. stated above.
- Please bill and submit your invoice to the below address:-
Serikandi Management Services
Block 4, 9-A, Industrial Complex
Kuala Belait KA1931, Negara Brunei Darussalam
Attn: Procurement Department

Prepared By

Gloria

Approved By

[Signature]

For Serikandi Oil Field Services Sdn Bhd



EMVER ENTERPRISES (NIG.) LIMITED

Head Office: 12 Nidele Street, D/Line,
Box 10920, Port-Harcourt, Nigeria
Tel: +234 (0)84 575335, 233562, 462643
Fax: +234 (0)84 462643
e-mail: info@emverweb.com
Website: www.emverweb.com

The following number must appear on all related correspondence, shipping papers, and invoices:

P.O. NUMBER: 4200040720

TO:
BEH HOCK HENG (Mr.)
CULMI AIR-COND & REFRIG. PARTS SUPPLY SDN. BHD.
24 JALAN INDUSTRI USJ 1/5, TAMAN PERINDUSTRIAN USJ 1
47600 SUBANG JAYA
SELANGOR DARUL EHSAN, MALAYSIA
TEL: +603-8024 7376
Contact: beh@culmi.com.my

PURCHASE ORDER

SHIP TO:
EMVER ENTERPRISES NIGERIA LIMITED
C/O AFRO RESOURCES SDN BHD
JALAN SELINGSING 7, SEGAMBUT,
51200 KUALA LUMPUR,
WILAYAH PERSEKUTUAN KUALA LUMPUR, MALAYSIA
TEL: +60 11 2340 7721
Contact: emveritd@gmail.com

P.O. DATE	REQUISITIONER	SHIPPED VIA	DELIVERY TERMS	PAYMENT TERMS
July 13, 2020	NIGERIA LNG LTD	AFRO RESOURCES SDN BHD	PACKED/PALLETIZED	WITH ORDER

ITEM	QTY	DESCRIPTION	UNIT PRICE	TOTAL
1.	140.0	REFRIGERANT R410A, IN 10 KG CYLINDERS, CONSTITUENTS: DIFLUOROMETHANE: 50 W/W, (HFC 32) CAS NO: 00075-10-5, PENTAFLUOROMETHANE: 50% WW, (HFC 125), CASE NO: 000354-33-6, OEM: HARP - GENETRON (DUPONT - SUVA or FREON, MEXICHEM - KLEA), MSDS AND CERTIFICATE OF ANALYSIS REQUIRED	61.50	USD8,610.00
SUBTOTAL				USD8,610.00
SHIPPING & HANDLING				0.00
OTHER				350.00
TOTAL				USD 8,960.00

NOTE: TO BE SUPPLIED WITH MSDS & CERTIFICATE OF ANALYSIS.

- Please send copy of your invoice by email.
- Enter this order in accordance with the prices, terms, delivery method, and specifications listed above.
- Please notify us immediately if you are unable to ship as specified.
- This Purchase Order does not require a signature.
- Send all correspondence to:
EMVER ENTERPRISES NIGERIA LIMITED
emveritd@gmail.com

Nigeria

Chika C. Umegakwe, CEO

Authorized by:

JUL 14, 2020

Date



Culmi Air-cond & Refrigeration Parts Supply Sdn.Bhd.
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Overseas' Customers PO Received Connected To www.culmi.com.my

CULMI AIR-COND & REFRIGERATION PARTS SUPPLY SDN. BHD.

No. 24, Jalan Industri USJ 1/5, Taman Perindustrian USJ 1, 47600 Subang Jaya, Selangor Darul Ehsan, Malaysia
Tel : +603-8024 7376 / +603-8081 3378 Fax : +603-8024 7387 (975504-H)
Email : beh@culmi.com.my
Company website : www.culmi.com.my

PROFORMA INVOICE

INVOICE NO.	PI 004/06/2020
CUSTOMER NO.	DTC192USD

BILL TO

CHESS GLOBAL TRADE CORPORATION,
200A, MONROE STR, SUITE 115
ROCKVILLE MD 20850
UNITED STATES
TEL : (201) 328-0577 EXT : 932
FAX : (201) 328-0577
ATTN : ZERRIN YUCESAN
MECHANICAL ENGINEER SALES SPECIALIST

DELIVER TO

CHESS GLOBAL TRADE CORPORATION,
200A, MONROE STR, SUITE 115
ROCKVILLE MD 20850
UNITED STATES
TEL : (201) 328-0577 EXT : 932
FAX : (201) 328-0577
ATTN : ZERRIN YUCESAN
MECHANICAL ENGINEER SALES SPECIALIST

INVOICE DATE	FREIGHT TERMS	OUR ORDER NO.	SALESMAN CODE	TERMS	YOUR ORDER NO.
03/06/2020	Ex-work Culmi		CULMI 001	100% ADVANCE BANK IN	
STOCK CODE	DESCRIPTION	U/M	QTY	UNIT PRICE	AMOUNT
D1724703	PRINTED CIRCUIT (ANNUNCIATOR)	PC	200	15.98	3,196.00
D1679252	PRINTED CIRCUIT BOARD ASSY	PC	200	7.87	1,574.00
	BANK COMMISSION	LOT	1	200.00	200.00
<p>NOTE : OWN PICK UP AT CULMI'S ADDRESS LEAD TIME : 8-WEEK AFTER 100% TT</p>					
<p>Beneficiary : CULMI AIR-COND & REFRIGERATION PARTS SUPPLY SDN BHD PUBLIC BANK ACCOUNT NUMBER (USD) : 3590969112 TIONG NAM BRANCH NO. 300, JALAN RAJA LAUT, 50350 KUALA LUMPUR SWIFT CODE : PBBEMYKL</p>					
SUBTOTAL :					4,970.00
FREIGHT :					
INVOICE TOTAL (USD) :					4,970.00

- Cheques should be made payable to CULMI AIR-COND & REFRIGERATION PARTS SUPPLY SDN. BHD. and crossed "ACCOUNT PAYEE" only.
- Any queries or complaints regarding this invoice must be made within 7 days from date hereof, otherwise any discrepancy will not be entertained.

U.S.A

Authorised Signature



CULMI AIR-COND & REFRIGERATION PARTS SUPPLY SDN. BHD.

No. 24, Jalan Industri USJ 1/5, Taman Perindustrian USJ 1, 47600 Subang Jaya, Selangor Darul Ehsan, Malaysia.
Tel : +603-8024 7376 / +603-8081 3378 Fax : +603-8024 7387 (975504-H)
Email : beh@culmi.com.my
Company website : www.culmi.com.my

PROFORMA INVOICE

INVOICE NO.	PI 003/09/2020
CUSTOMER NO.	D TT2@RM

BILL TO

TROPICANA LTD,
PORTION 601, WILLIAMS RD KOKOPO,
P.O BOX 368, RABAUL
PAPUA NEW GUINEA
TEL : (675) 9829188
ATTN : DAME SANDRA GEOK MEI LAU
(PNG/Whatsapp) +675 7215 9498

OWN COLLECTION BY

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TROPICANA LTD,
PORTION 601, WILLIAMS RD KOKOPO,
P.O BOX 368, RABAUL PAPUA NEW GUINEA
TEL : (675) 9829188
ATTN : DAME SANDRA GEOK MEI LAU
(PNG/Whatsapp) +675 7215 9498

INVOICE DATE	FREIGHT TERMS	OUR ORDER NO.	SALESMAN CODE	TERMS	YOUR ORDER NO.
20/9/2020	Ex-work Culmi		CULMI001	100% ADVANCE BANK IN	
STOCK CODE	DESCRIPTION	U/M	QTY	UNIT PRICE (RM)	AMOUNT (RM)
	GTG PRE-INSULATED ALUMINIUM PANEL (PU BOARD) 20MM (T) (6-PANEL/BUNDLE) (SIZE:4M(L)x1.2M(W))	UNIT	80	213.00	17,040.00
	ALUMINIUM FOIL TAPE Z" T-F2804SP (48MM X 33YDS (30M)) (24 ROLLS/BOX)	ROLL	120	11.00	1,320.00
	DAIKIN YORK 1146-01XE200004R 5SLY15D EC S203A SLY15C DMS5 CONTROL BOX C/W LC BOARD - (RR150V/P/YSSLY10-15D)	UNIT	3	480.00	1,440.00
	DAIKIN GR5004138841D INDOOR IC BOARD (C) - (WIRELESS) FTK250V/L/FTK60MSQ/TK680Q/L	UNIT	2	157.00	314.00
	1/4" X 0.61MM (SWG 23) X 15M GREFAC COPPER TUBE (KOREA) (15 COILS/BOX)	COIL	210	58.00	12,180.00
	3/8" X 0.61MM (SWG 23) X 15M GREFAC COPPER TUBE (KOREA) (10 COILS/BOX)	COIL	255	91.20	23,256.00
	INSULFLEX 1/2" X 1/2" X 6' INSULATION TUBE (70 LGTHS/CTN)	LENGTH	1764	4.11	7,250.04
	INSULFLEX 1 1/8" X 1/2" X 6' INSULATION TUBE (36 LGTHS/CTN)	LENGTH	776	5.67	4,389.92
	ALUM EGG CRATE-BS 800MM X 600MM	FERPC	50	146.00	7,300.00
	5/8" X 0.61MM (SWG 23) X 15M GREFAC COPPER TUBE (KOREA) (5 COILS/BOX)	COIL	45	156.10	7,024.50
	INSULFLEX 3/4" X 1/2" X 6' INSULATION TUBE (56 LGTHS/CTN)	LENGTH	355	4.20	1,533.00
<p>Beneficiary : CULMI AIR-COND & REFRIGERATION PARTS SUPPLY SDN BHD 1) PUBLIC BANK BERHAD (PBB) = 3174-S1-1233 * Prefer to bank! 2) HONG-LEONG BANK (HLB) = 2840-003-4142</p>					
SUBTOTAL :					83,067.46
FREIGHT :					
INVOICE TOTAL (RM) :					83,067.46

- Cheques should be made payable to CULMI AIR-COND & REFRIGERATION PARTS SUPPLY SDN. BHD. and crossed "ACCOUNT PAYEE" only.
- Any queries or complaints regarding this invoice must be made within 7 days from date hereof, otherwise any discrepancy will not be entertained.

Authorised Signature

Papua New Guinea



Culmi Air-cond &
Refrigeration Parts
Supply Sdn.Bhd.
(975504-H)

Overseas' Customers PO Received
Connected To www.culmi.com.my



Culmi Air-cond &
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(975504-H)

Why & How Culmi's Website

www.culmi.com.my Can Attract Potential Buyers?

- Creation Of A Website Must Have life Of Itself
 - Can Do The Talking With Emotion
 - Can Attract Viewers With Liking Feeling
 - Can Pull Viewers To Further Exploring The Contents
(Project Tendering Specifications Identifications)
 - Can Act As Tutor To Gain Knowledge For Further Actions
 - Attract Local & Overseas Suppliers To Sell Their Products
 - Others (Attract Competitors) * Release Of Information
With Gain & Lost Analysis And Make Judgement!



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Why & How Culmi's Website

www.culmi.com.my Can Attract Potential Buyers?

- Insertion Materials Into Website
 - Product Photos
 - Usage & Installation Photos
 - Product Catalogue, Manual, MSDS, COA, Testimony & Etc.
 - Product Descriptions, Specifications & Usage In Writing
 - Product Usage With YouTube Presentation
(Search Through YouTube, Own Creation Or Ask For Favour)





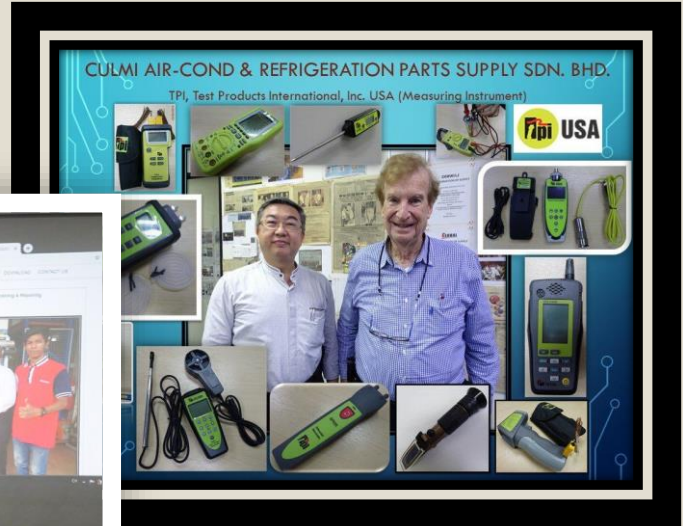
Culmi Air-cond & Refrigeration Parts Supply Sdn.Bhd.
(975504-H)

Why & How Culmi's Website

www.culmi.com.my Can Attract Potential Buyers?

- Insertion Materials Into Website

- News & Events



CULMI AIR-COND & REFRIGERATION PARTS SUPPLY SDN. BHD.

Refrigerant Recovery & Recycling Product Training At University Tun Hussein Onn
Malaysia Pagoh On 26-6-19



WITH RESPECTFUL EX-O.Y.L. MANUFACTURING COMPANY SDN. BHD.
COO (CHIEF OPERATING OFFICER)

Thank You For The Guidance!



With Mr. C.K. Foo (28-2-19)



With Mr. S.J Foo (14-1-19)



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Why & How Culmi's Website

www.culmi.com.my Can Attract Potential Buyers?

- Human Psychology Play
 - What They Want To Look For?
 - Your Website Can Cater On Their Needs?
 - Your Website Contents More Than What They Want?
 - Your Website Can Help Enhance Their Knowledge?
 - Your Website Can Help Them With Good Presentation For Further Reporting?

Boss, Problem Solved!



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(975504-H)

Visiting Traffic Of Culmi's Website

www.culmi.com.my

Weekly Report of Culmi Air-Cond & Refrigeration Parts Supply Sdn Bhd

Visitor Report

Date	Daily Visitor @ NEWPAGES	Daily Visitor @ https://www.culmi.com.my
2023-5-8	1190	1927
2023-5-9	1116	2003
2023-5-10	1426	1898
2023-5-11	1401	1976
2023-5-12	2233	1974
2023-5-13	1456	1869
2023-5-14	1199	1582
Total:	10021	13229

1 Week = 23,250



Culmi Air-cond &
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Supply Sdn.Bhd.
(975504-H)

True Case Study (Conventional VS Found Culmi On Website)

- Petronas Vendor
 - Approached With Normal Visiting Waited 3 Hours Ended Nothing
 - One Day Searched Product Found Culmi Now Is No.1 Customer Of Culmi Air-Cond & Refrigeration Parts Supply Sdn Bhd
- Facilities Management Company
 - Approached With Normal Visiting Waited 4 Hours Ended Nothing
 - One Day Searched Product Found Culmi Ended Culmi Is A Certified Vendor And Supply Air-Cond Related Parts, Equipment, Tools, Measuring Instrument To Whole Malaysia Giant And Guardian Outlets



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Let's Visit Culmi's Website www.culmi.com.my



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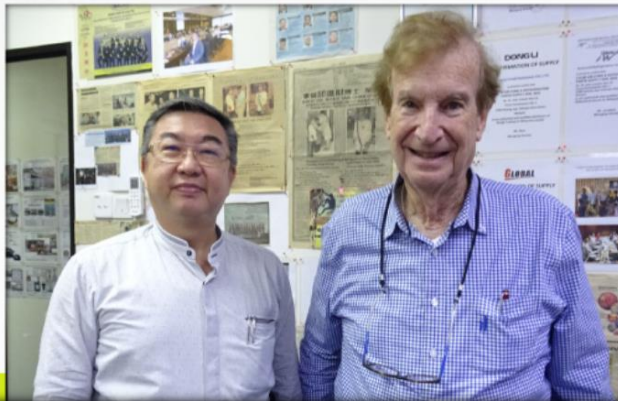
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**TPI, Test Products International,
Inc. USA (Measuring Instrument)**

